

Emanuel Ornelas

Sao Paulo School of Economics

Getulio Vargas Foundation

Rua Plinio Barreto, 365, Sao Paulo, SP 01313-020, Brazil

eaornelas@gmail.com

<https://sites.google.com/site/emanuelornelaseo>

X: @EmanuelOrnelas_

Primary Employment

Sao Paulo School of Economics-FGV, Professor, 2014-

London School of Economics, Associate Professor (with tenure), 2008-2016 (on leave during 2014-2016)

London School of Economics, Assistant Professor, 2007-2008

Ibmec-RJ (Brazil), Assistant Professor, 2005-2007

University of Georgia, Assistant Professor, 2002-2007 (on leave during 2005-2007)

Academic Honors and Other Appointments

Econometric Society, Fellow, 2023-

Centre for Economic Performance (CEP), Associate, Trade Programme, 2013- (Director/Acting D., 2008-13)

Centre for Economic Policy Research (CEPR), Research Fellow, 2010-

International Growth Centre (IGC), Research Affiliate, 2009-

CESifo, Research Fellow, 2013-

Asia Global Institute (AGI), Senior Fellow, 2024-

Trade, Integration, and Growth Network (TIGN), Advisory Committee, 2014-

Editorial Positions

World Trade Review, Board Member, 2023-

Journal of International Economics, Associate Editor, 2010-2022

Revista EconomiA, Associate Editor, 2012-

Education

University of Wisconsin-Madison, Ph.D., Economics, 2002

University of Wisconsin-Madison, Ph.D., M.Sc., Economics, 1999

Catholic University of Rio de Janeiro, Brazil, M.Sc., Economics, 1997

Federal University of Minas Gerais, Brazil, B.Sc., Economics, 1993

Research Interests

International Trade, Trade Policy, Political Economy, Theories of the Firm

Consulting Occasional Positions

Inter-American Development Bank – Consultant, 2018-2019

Brazil's Treasury Ministry – Consultant, 2018

Main Publications

“Service Offshoring and Export Experience,” with Giuseppe Berlingieri & Luca Marcolin
Economic Journal, forthcoming

“Political Competition and the Strategic Adoption of Free Trade Agreements”
Review of International Economics, forthcoming

“Labor Unions and the Electoral Consequences of Trade Liberalization,” with P. Ogeda & R. Soares
Journal of the European Economic Association 23(1), 236-280, 2025

“Was Covid-19 a Game Changer for the Tokyo and Beijing Olympics?” with Xuepeng Liu & Huimin Shi
Journal of Sports Economics 25(7), 866-886, 2024

“The Costs and Benefits of Rules of Origin in Modern Free Trade Agreements,” with John L. Turner
Journal of International Economics 147, Article 103874, 2024

“Sequentially Exporting Products across Countries,” with F. Albornoz, H. Calvo-Pardo & G. Corcos
Journal of International Economics 142, Article 103735, 2023

“The trade impact of the Covid-19 pandemic,” with Xuepeng Liu & Huimin Shi
The World Economy 45(12), 3651-3970, 2022

“Intra-Bloc Tariffs and Preferential Margins in Trade Agreements,” with Patricia Tovar
Journal of International Economics 138, Article 103643, 2022

“Preferential Trade Agreements and Global Sourcing,” with John L. Turner & Grant Bickwit
Journal of International Economics 128, Article 103395, 2021

“The Not-so-generalized Effects of the Generalized System of Preferences,” with Marcos Ritel
The World Economy 43(7), 1809-1840, 2020

“Reopening Pandora’s Box in Search of a WTO-Compatible Industrial Policy? The *Brazil – Taxation* Dispute,” with Laura Puccio
World Trade Review 19(2), 249-266, 2020

“The Limits of Political Compromise: Debt Ceilings and Political Turnover,” with Alexandre Cunha
Journal of the European Economic Association 16(3), 781–824, 2018

“Institutions and Export Dynamics,” with Luis Araujo & Giordano Mion
Journal of International Economics 98, 2-20, 2016

- Lead article
- Haralambos Simeonidis Award for Best Paper by an Economist in a Brazilian Institution, 2016

“Special and Differential Treatment for Developing Countries”

In K. Bagwell & R. W. Staiger (eds.), *Handbook of Commercial Policy*, Elsevier/North Holland, Volume 1B, Chapter 7, 369-432, 2016

- Featured in *The Washington Post*, “[What is GSP and why does it matter for U.S. trade?](#)” Jan. 25th 2018
- Featured in *Trade Talks*, Episode 19, “[GSP—Low Tariffs for Development?](#)” Jan. 19th 2018

“Unbundling Ownership and Control,” with Daniel Ferreira & John L. Turner
Journal of Economics & Management Strategy 24(1), 1-21, 2015

- Lead article

“Free Trade Agreements and the Consolidation of Democracy,” with Xuepeng Liu
American Economic Journal: Macroeconomics 6(2), 29-70, 2014

- Featured in AEA’s [Research Highlight](#)

“Sequential Exporting,” with Facundo Alborno, Hector Calvo-Pardo & Gregory Corcos
Journal of International Economics 88(1), 17-31, 2012

- Featured in ESRC’s 2013 [Re-igniting Growth](#) report
- Chair Jacquemin award for best paper on Heterogeneous Firms and Trade Policy (ETSG), 2009

“Protection and International Sourcing,” with John L. Turner
Economic Journal 122(559), 26-63, 2012

“The ASEAN Free Trade Agreement: Impact on Trade Flows and External Trade Barriers,” with H. Calvo-Pardo & C. Freund. In R. Barro & J. Lee (eds.), *Costs and Benefits of Economic Integration in Asia*, 157-186, Oxford University Press, 2011

“Regional Trade Agreements,” with Caroline Freund
Annual Review of Economics 2, 139-167, 2010

“Does Regionalism Affect Trade Liberalization toward Nonmembers?” w/ A. Estevadeordal & C. Freund
Quarterly Journal of Economics 123(4), 1531-1575, 2008

- Featured in *The Economist*, “[Afta Doha](#),” September 4th, 2008

“Feasible Multilateralism and the Effects of Regionalism”
Journal of International Economics 74(1), 202-224, 2008

“Trade Liberalization, Outsourcing, and the Hold-Up Problem,” with John L. Turner
Journal of International Economics 74(1), 225-241, 2008

“Efficient Dissolution of Partnerships and the Structure of Control,” with John L. Turner
Games and Economic Behavior 60(1), 187-199, 2007

“Exchanging Market Access at the Outsiders’ Expense—the Case of Customs Unions”
Canadian Journal of Economics 40(1), 207-224, 2007

“Rent Destruction and the Political Viability of Free Trade Agreements”
Quarterly Journal of Economics 120(4), 1475-1506, 2005

- Reprinted in Alan O. Sykes (ed.), *Economics of International Trade Law*, Edward Elgar, 2012
- Haralambos Simeonidis Award for Best Paper by an Economist in a Brazilian Institution, 2005

“Trade Creating Free Trade Areas and the Undermining of Multilateralism”
European Economic Review 49(7), 1717-1735, 2005

“Endogenous Free Trade Agreements and the Multilateral Trading System”
Journal of International Economics 67(2), 471-497, 2005

Working Papers & Work in Progress

“Firm Export Responses to Tariff Hikes,” with Facundo Albornoz & Irene Brambilla

“Trade Liberalization and Third-Market Effects,” with Fabrice Defever

“Equilibrium Trade Regimes: Power- vs. Rule-Based,” with Cecilia Carvalho & Daniel Monte

“Promoting Exports,” with C. Carvalho, N. Depetris, P. Mencacci, J. P. Pessoa, C. Pinto & V. Ponczek

“Trust-Based Trade,” with Luis Araujo (dormant)

“Preferential Trade Agreements and the Labor Market” (retired)

“Do Speed Cameras Reduce Traffic Accidents and Fatalities?” with D. Ornelas & M. Mello (retired)

“Supply and Demand Shocks in Brazil” (retired)

Publications in Portuguese or in Brazilian journals

“Lockdown-101: Managing Economic Lockdowns in an Epidemic”

Revista do Serviço Público 71, *Special edition: Governments and Covid-19*, 4-21, 2020

- Lead article

“New Directions for Brazil’s Trade Policies,” with Lucas Ferraz and Joao P. Pessoa

In Y. Nakano (org.), *O Brasil sob reforma*, Chapter 10, Editora FGV, 2020

“The Performance of Brazil in the WTO’s Dispute Resolution System,” with Diana Bello

Economia 9(2), 265-284, May/August 2008

“Taxation in the Brazilian Construction Sector: A Redistributive Instrument?”

Brazilian Journal of Business Economics 5(2), 7-20, July/December 2005

- Lead article

“Lower Indirect Taxes in the Brazilian Agricultural Sector: Who Gains? Who Loses?”

Brazilian Journal of Applied Economics 5(3), 569-599, September 2001

Book (in Portuguese)

Política Comercial no Brasil: Causas e Consequências do Nosso Isolamento (Trade Policy in Brazil: Causes and Consequences of Our Economic Seclusion), with Lucas Ferraz and Joao P. Pessoa. Ed. BEI, 2020.

Other Writings

“Can regional and multilateral trade liberalization work in tandem?”

Opinion Piece, *World Trade Report 2024*, World Trade Organization

“Trade liberalisation can weaken unions and reduce votes for the left,” with P. Ogeda & R. Soares

Vox, February 2024; *VoxDev*, March 2024

“The Provision of Services in Global Value Chains,” with Giuseppe Berlingieri & Luca Marcolin
In: Gnan et al., *Reglobalisation: Changing Patterns*, 257-261, 2022

“Service offshoring and export experience,” with Giuseppe Berlingieri & Luca Marcolin
Vox, July 2021

The 2020 trade impact of the Covid-19 pandemic,” with Xuepeng Liu & Huimin Shi
Vox, June 2021

“Managing economic lockdowns in an epidemic”
Vox, March 2020

“The not-so-generalized effects of the Generalized System of Preferences,” with Marcos Ritel
Vox, November 2018

“Does special treatment in trade benefit developing countries?”
LSE Business Review, August 2016

“Special and differential treatment for developing countries reconsidered”
Vox, May 2016

“Sequential Exporting: how firms break into foreign markets,” w/ F. Albornoz, H. C-Pardo & G. Corcos
CentrePiece, CEP Magazine 16(3), 26-28, Winter 2011/2012

“Free Trade Agreements and the Consolidation of Democracy,” with Xuepeng Liu
Vox, May 2011

WTO Discussion forum: World Trade Report 2011, April 2011 [a shorter, modified version of the *Vox* column]

“Regional trade agreements: Blessing or burden?” with Caroline Freund
CentrePiece, CEP Magazine 15(1), 16-19, Summer 2010
Vox, June 2010 [a shorter, modified version of the *CentrePiece* version]

“Regionalism Worries?” with Antoni Esteveordal and Caroline Freund
Vox, July 2008

“Trade Agreements and the Brazilian Economy,” with Alexandre Cunha (in Portuguese)
Revista Trade & Culture, 24-26, November 2006

Articles on “Autarky,” “Production Possibilities,” “Trade Barriers,” “Brazil” and “European Union.” In
Syed Hussain (ed.), *The Encyclopedia of Capitalism*. New York: Facts On File, 2004

Visiting Appointments

Cambridge University, May 2022

ESSEC Business School, February-March 2020

Columbia University, February-June 2019

Yale University, April 2016

CESifo Munich, September 2012

Getúlio Vargas Foundation-Sao Paulo, July 2012

Getúlio Vargas Foundation-Rio de Janeiro, April 2012

Princeton University, October 2010

University of Sydney, September 2009

International Monetary Fund, October 2007

World Bank, October 2004

Presentations

Over 200 talks at conferences, professional meetings, universities and international organizations in 30 countries of every continent except Africa

Keynote Lectures

- 22nd Annual GEP/CEPR Postgraduate Conference, Nottingham, 2024
- 7th InsTED workshop, Lancaster, 2023
- Kings College London “Trade and Development Workshop,” 2022
- Ibmec, Rio de Janeiro, 2021
- 14th Australasian Trade Workshop, Melbourne, 2019
- *Simonsen Lecture*, LAMES-Latin American Meeting of the Econometric Society, Buenos Aires, 2017
- 14th Arnoldshain Seminar on “Institutions, Trade and Economic Policy,” Cordoba, Argentina, 2016
- “Workshop on Trade and Labor Markets in Developing Countries,” Sao Paulo, 2016
- CESifo Summer Institute Workshop “Regional Mega Deals: New Trends, New Models, New Insights,” Venice, 2014
- CESifo Global Economy Conference, Munich, 2012

Conference and seminar organization

- Co-organizer of CESifo Venice Summer Institute 2023: Firm-Level Responses to Trade Shocks, San Servolo—June 2023
- Co-organizer of 4th InsTED Workshop on “Advances in Institutions, Trade and Economic Development” *joint* with 8th Sao Paulo School of Economics Conference Series, Sao Paulo—May 2017
- Co-organizer of 7th Annual Conference of the Lacea Trade, Integration and Growth Network (TING) *joint* with 9th Sao Paulo School of Economics Conference Series, Sao Paulo—May 2016
- Organizer of Sao Paulo School of Economics-FGV Applied Microeconomics seminar, March 2015-June 2018
- Co-organizer of CAGE/CEP “Trade Policy in a Globalised World” Workshop, Venice—June 2012
- Co-organizer of LSE’s CEP International weekly seminar—October 2007-December 2011
- Session organizer on “Export Dynamics,” AEA Annual Meeting, Atlanta—January 2010

- Member of paper selection committee: 2006 Anpec Congress; 2008 LAMES-LACEA Congress; 2013 European Economic Association Meeting; 2017 LAMES-LACEA Congress; TIGN 2024; World Congress of the Econometric Society 2025

Refereeing

Over eighty original (i.e., excluding revisions) papers refereed for the *Journal of International Economics*

Occasional refereeing for (multiple times: *):

<i>American Economic Review</i> *	<i>Journal of Political Economy</i>	<i>Quarterly Journal of Economics</i> *
<i>Review of Economic Studies</i> *	<i>Economic Journal</i> *	<i>International Economic Review</i> *
<i>Journal of Economic Literature</i>	<i>Journal of the European Econ. Association</i> *	<i>Review of Economics and Statistics</i> *
<i>AEJ: Micro</i> *	<i>AEJ: Policy</i> *	<i>AEJ: Applied</i>
<i>Canadian Journal of Economics</i> *	<i>Economica</i> *	<i>European Economic Review</i> *
<i>Journal of Development Economics</i> *	<i>Journal of Economic Geography</i>	<i>Journal of Economic Theory</i>
<i>Journal of Law, Econ. & Organ.</i> *	<i>Journal of Public Economics</i> *	<i>Rand Journal of Economics</i>
<i>Journal of Economic Growth</i>	<i>Economic Inquiry</i>	<i>Economics and Politics</i> *
<i>World Bank Economic Review</i> *	<i>The World Economy</i> *	<i>World Trade Review</i>
<i>International Organization</i>	<i>Journal of Econ. Dynamics and Control</i>	<i>Scandinavian Journal of Economic</i>
<i>J. of Intern. Trade & Econ. Dev.</i> *	<i>Review of International Economics</i> *	<i>Review of World Economics</i>
<i>J. of Environm. Econ. and Mgmt.</i>	<i>Economics Bulletin</i>	<i>International Economic Journal</i>
<i>International J. of Econ. Theory</i>	<i>International Review of Econ. & Finance</i>	<i>North American J. of Econ. & Fin.</i>
<i>Southern Economic Journal</i>	<i>The B.E. Journal of Econ. Analysis & Policy</i>	<i>Brazilian Review of Econometrics</i>

Project/Grant Reviewer for:

<i>Alfred P. Sloan Foundation</i>	<i>National Science Foundation</i>	<i>Nuffield Foundation</i>
<i>Swiss National Science Foundation</i>	<i>The British Academy</i>	<i>CNPq (Brazil)</i>
<i>FAPESP (Brazil)</i>		

Book reviewer for:

<i>Houghton Mifflin Company</i>	<i>MIT Press</i>	<i>Routledge Economics Books</i>
<i>South-Western/Thomson Learning</i>	<i>Worth Publishers</i>	

Pre-PhD Academic Positions

NBER Research Assistant for Robert Staiger and Kyle Bagwell, September 1999–August 2000

Research Assistant for Philip Haile, Summer 1999

Lecturer, Catholic University-Belo Horizonte (Brazil), February 1996–June 1997

Lecturer, PUC-Rio (Brazil), August 1994–December 1995

Teaching Experience

Graduate (PhD): International Trade; International Trade Agreements

Graduate (Masters): International Trade; Multinational Firms; The World Trading System

Undergraduate: International Trade Agreements; International Trade; International Business; Intermediate Microeconomics; Game Theory; Monetary Economics; Principles of Microeconomics

Short courses on *Trade Agreements* at the Graduate Institute of International and Development Studies-

World Trade Organization in Geneva; the Centro Studi Luca d'Agliano-CEPR-University of Milan-University of Turin Summer School in Gargnano; Fundação João Pinheiro in Belo Horizonte; and Sociedade Brasileira de Econometria Meeting in Natal

Awards, Honors, Grants

83th Top International Trade Economist, RePEc (as of January 2025)

Speaker in roundtable discussion of Trade Agreements, Committee on Foreign Trade and Development of the Dutch House of Representatives of the Netherlands, 2025

Excellence in Refereeing Award, World Bank Economic Review, 2024

Brazilian Research Council (CNPq) Productivity Grant, 2006-2007, 2015-2018, 2022-2025

Best Evaluated Undergraduate Teacher, Sao Paulo School of Economics, 2018

Haralambos Simeonidis Award for Best Paper by an Economist in a Brazilian Institution, 2005 & 2016

Santander Travel Fund, 2013

Excellence in Refereeing Award, American Economic Review, 2012

Participation in WTO's High Level Discussion on the Interaction between Regional and Multilateral Economic Integration Processes hosted by Director General Pascal Lamy, July 2011

Discussant of the WTO's World Trade Report 2011 at its official launching, July 2011

Chair Jacquemin award for "best paper on Heterogeneous Firms and Trade Policy" (ETSG), 2009

ESRC Research Grant (with Facundo Albornoz, Sebastian Galiani & Toke Aidt), "International Dimensions of Political Regime Dynamics," 2008-2010

British Academy Research Grant (with Facundo Albornoz, Hector Calvo & Gregory Corcos), 2008

SCIFI-GLOW Research Grant, 2008-2012

Terry-Sanford Research Award, University of Georgia, 2005 and 2006

Brazilian National Treasury Award for Research on Mercosur (2nd prize), 2005

UGARF Research Grant, University of Georgia, 2003 and 2005

World Bank Research Grant (with Caroline Freund), 2003

University of Wisconsin (WARF) Dissertation Fellowship, 2001-2002

Brazilian National Treasury Award for Research in Public Finance (Honorable Mention), 1999

Harold Groves Prize for Best First-Year Paper, University of Wisconsin-Madison, 1998

Personal

Citizenship: Brazil and United Kingdom